

**“We here at Haas have benefited from working with EDCO ever since they helped us move here in the 90’s”**

*-Robert Murray, GM, Haas Automation*



**INVEST IN THE FUTURE**

## **EDCO DELIVERS**

EDCO is the Economic Development Corporation of Oxnard, a 501(c)(4) public benefit corporation created jointly by the City Council of Oxnard and private business leaders in 1994. In its 20-year life, EDCO has focused on one goal: the prosperity of the manufacturing sector of the local economy. By helping local firms with expansion issues, and by helping new companies move into Oxnard facilities, EDCO positively impacts Oxnard’s economic health and job base every year.

## **PRIVATE-SECTOR LEADERSHIP**

EDCO’s Board of Directors is drawn from the top levels of private-sector leadership in Oxnard, such as:

- GM of manufacturing plants.
- Bank president
- Hospital president
- College president
- Ag products/processing owner
- Commercial real estate GM

Two seats on the 21-seat Board are reserved for Oxnard City Council, to foster direct communication at the highest level between the business community and City Hall.

## **ADDITIONAL INFORMATION**

For additional information or to arrange an appointment, please call:

Elizabeth Callahan, President  
(805) 385-7444 x223  
elizabeth@edco.us



Economic Development  
Corporation of Oxnard  
400 East Esplanade Drive, Ste 301  
Oxnard, CA 93036

Phone: 805-385-7444  
Fax: 805-385-7452  
E-mail: info@edco.us  
Website: www.edco.us

## **BECOME AN EDCO INVESTOR**

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**By investing in EDCO you help create a solid economic foundation for the future and more opportunities today.**



WWW.EDCO.US



**“We have and will recommend  
EDCO to other businesses.”**

*-James McCaslin, President  
MacValley Oil Company*

## INVEST IN THE FUTURE

### INVESTOR BENEFITS

**As an Investor, you'll have complimentary year-round access to these EDCO services:**

#### Advocacy

We'll keep you informed of legal or regulatory issues that need pushback from the business community, or support.

#### Permit Processing

We'll handle the processing of your required local, State, and Federal permits.

#### Financing Assistance

You'll get information on specialty sources of financing, like Recycling Zone loans or equipment bonds, as well as referrals to conventional sources.

#### Employee Training

We'll show you how to access State funds to reimburse the cost of training your employees.

#### Employee Recruitment

We'll offer job posting distribution and preliminary candidate screening.

#### Problem Resolution

We're skilled at untangling regulatory snafus at the local level if they should arise for you.

#### New Clients

Your support will assist EDCO in reaching out to new business prospects to help them locate their business in the Oxnard area.

#### Site Selection

If you need to move or expand, we can guide you to the right new facility without zoning or building code barriers.

#### Access to OPIA Members

By becoming an Investor, you'll also automatically gain access to OPIA members, the Oxnard Plain Industrial Association. This newly-formed group is made up entirely of manufacturers and processors and R&D firms, primarily in the Oxnard area. Its mission is to keep government officials and the general public aware of how important a healthy and growing industrial sector is for the economic well-being of the entire community. EDCO created OPIA in order to increase the level of services provided to the manufacturing sector, to enhance the communication and education channels to and among industrial companies, and to give the industrial community a strong voice in order to affect economic change. You will add your voice to OPIA's as an EDCO Investor.

### INVESTOR LEVELS

Sole practitioner/non-profit organization:  
**\$500/year**

Company with sales < \$1 million:  
**\$1,000/year**

Company with sales between \$1 and \$5 million:  
**\$2,500/year**

Company with sales over \$5 million:  
**\$5,000/year**

### PLEDGE YOUR SUPPORT

The simplest process is to send an e-mail to Elizabeth Callahan, EDCO President, at [elizabeth@edco.us](mailto:elizabeth@edco.us). State the amount of your pledge, the billing cycle you'd prefer (annual or monthly), and an address for the invoice. Otherwise, send a note to us, include the information requested above, and we'll take it from there

**THANK YOU!**